

Winning Team Building



- **Create a culture that thrives on winning.**
 - **Common culture, common goals, common dreams, create desired results.**
 - **Sustainable culture equals sustainable success.**
 - **Know what you stand for and communicate it often.**
- **Develop a vision and a mission that is contagious.**
 - **Develop an attitude that is contagious.**
 - **Is what you believe contagious?**
 - **Must have a “no complaining” rule.**
 - **Your leadership must be consistent.**

- **Bad Attitudes cannot be tolerated.**
- **Be consistent in your desire to be great; don't back up.**
- **Complacency is a disease.**
- **Good leaders find some connection to the entire team.**
- **Teams connected beat talent when talent is not a team.**
- **Good communicators are great listeners.**
- **If it needs to be said, say it from the HEART.**
- **The most important thing a leader can do is communicate.**
- **One on one to discipline, with the entire team to praise.**

- **There's power in an outside voice.**
- **You must KNOW your team; the good the bad, the otherwise.**
- **You must commit to the team if you want the team to commit to you.**
- **You must give teammates the time, especially those that need it the most.**
- **The greatest leaders have the smallest egos.**
- **Commitment to winning requires sacrifice.**
- **You must create a culture of caring.**
- **The most successful leaders care the most and show it.**
- **When your team knows you care, they will care.**

- **Great teams understand it's more than a uniform or a number. Great leadership requires the leader to be humble.**
- **Great leaders focus on the few things that they know work.**
- **Great leaders focus on the strengths of the team, not the weaknesses.**
- **You must build a Mgt. Philosophy that is understandable and transferrable.**
- **The conversations should always be about the TEAM not the COACH.**
- **Invest not only time but resources on your team.**
- **Always have a DO IT first attitude (show not tell)**

Rules to win by

1. **Integrity**
2. **Passion**
3. **Leadership excellence**
4. **Leadership entails big and little things**
5. **Lead your leaders**
6. **Focus on what it really takes to win**
7. **Forget the past, focus on the future and fundamentals**
8. **Stay strong in your purpose and fundamental beliefs**
9. **Don't only focus on winning championships rather focus on building champions**
10. **Now is your time, don't waste it, it maybe your only chance**
11. **Compete and unite your team with purpose**
12. **Never stop learning**
13. **Determine your legacy and NEVER stop the pursuit**
14. **Always be the most positive influencer**
15. **RECOGNITION**

