SCOREBOARD ANDY'S ARMY

AUGUST 2018
YEAR 22 ◎ NO 10
ISSUE 262
ISSUED MONTHLY
SINCE 1996

JULY MONTH-END BASE SHOP TOTALS

LIFE PREMIUM
Bonusable Premium: $14,179
Life Apps: 18.00

RECRUITS
New IBAs: 26.00
New Life Licenses: 6.00

SECURITIES
Initial Volume: $1,427
Trades: 1.00

PERSONAL PRODUCERS

LIFE PREMIUM	$ AMOUNT	NEW APPS
1) LILY VELASQUEZ	$4,056	4.00
2) BOBBIE CHEEKS	$1,817	2.00
3) JENNIFER HELMS	$1,500	1.00
3) KEVIN HAYNES	$1,500	—
5) RUBEN VARGAS RUIZ	$1,069	2.00
6) BRANDON WILLIS	$772	2.00
7) CASSANDRA COLEMAN	$711	1.00
8) CAROLINE NALLS	$649	1.00
9) KENNY OGUNMUYIWA	$619	1.00
10) WILL MILLER	$471	1.00
11) MATT GORE	$401	—
12) NANCY MOLINA	$354	1.00
13) BELDA RUBIO RAMIREZ	$265	0.50
13) ANGELO CABALLERO	$265	0.50
15) CLAUDIA SEXTON	$213	1.00

RECRUITS	IBAs	ISSUED LIFE LIC.
1) JOHN BECKWITH	6.00	—
2) LILY VELASQUEZ	4.00	—
3) SAULA ALONZO	2.00	—
3) ANGELA SIMONS	2.00	—
3) BOBBIE CHEEKS	2.00	—
6) WOFFORD BOYD	1.00	—
6) ANTIONETTE HAYWARD	1.00	—
6) JUAN MOREL ESPINAL	1.00	—
6) MIKHALE DUDLEY	1.00	1.00
6) KEVIN HAYNES	1.00	—
6) CASSANDRA COLEMAN	1.00	—
6) LANCE GODFREY	1.00	—
6) TONY CRAWFORD, JR	1.00	—
6) DARLA GORE	1.00	1.00
6) EVA GOMEZ-ROMERO	1.00	—
6) BELDA RUBIO RAMIREZ	1.00	—
6) ELYZABETH VARGAS	1.00	—
6) ONERRAY NEAL	1.00	—

SECURITIES	$ VOLUME	TRADES
1) ROB & AMY McIVER	$1,000	1.00
2) BOBBIE CHEEKS	$427	—

Base Shop Reps' personal month-end production totals (above).

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TOP 3 BASE SHOP TEAM LEADERS

PREMIUM

1) ROB & AMY McIVER	$6,657
2) BOBBIE CHEEKS	$5,296
3) LILY VELASQUEZ	$5,125

RECRUITS

1) ROB & AMY McIVER	13.00
2) BOBBIE CHEEKS	11.00
3) JOHN BECKWITH	8.00

6 NEW LIFE LICENSED REPS

New Licensed Reps	City & State	Recruiters
MAYA BUXTON	Duluth, GA	Darla Gore
SHEDEREK JENKINS	Lawrenceville, GA	Ricky Davis, Jr
SHAHRUKH JIWANI	Lilburn, GA	Michael Crocker
ANDREA JOHNSON	Decatur, GA	Mikhale Dudley
NANCY MOLINA	Lascassas, TN	Ira McSweeney
ANGELA SIMONS	Old Hickory, TN	Nancy Molina

WELCOME 29 NEW RECRUITS

Browden, Brenda	Jefferson, Shronda	Taylor, Sherri
Cabrera, Nola	Johnson, Andrea	Vargas, Eliza
Castedo, Seleme	Massiah, Joshua	Warren, Tammy
Chase, Cynthia	Neal, Onerray	Wiliams, Reginald
De-Leon, Ubaldo	Perez, Gloria	Williams, Latonya
Garcia, Carmelita	Qureshi, Mohammad	Williams, Rosemary
Garrett, Norman	Ruiz, Esperanza	Wilson, Martavia
Gibby, Matthew, Jr	Sanchez, Alexandra	Wright, Dominique
Hamler, Karmen	Simmons, Dayon	Zavala, Zoila
Holt, Elkia	Simons, Scott	

ANDY'S HIERARCHY EVENTS

MILLION $ WEEKEND

SEPTEMBER 14 15 16 2018

Benton Convention Center ■ 301 West 5th Street ■ Winston-Salem, NC
- Registration: $50 per person -
The NightGlass Group, Inc. ■ Register at: getbigorgohome.com ■ Ph. (678) 405-0070
Ticket information: tickets@nightglass.com

2018 Million Dollar Weekends Schedule
January 5 - 7 ■ March 16 - 18 ■ May 4 - 6 ■ July 13 - 15 ■ Sept. 14 - 16 ■ Nov. 2 - 4

TOP BASE SHOP PRODUCERS PAST 12 MONTHS

LIFE PREMIUM

Rank	Top Producers	Premium	Apps	Production Month
#1)	**Bobbie Cheeks**	**$7,310**	**4.00**	**May 2018**
2)	Rouf Sharkar	$6,948	5.00	March 2018
3)	Bobbie Cheeks	$6,668	8.00	April 2018
4)	Belda Rubio Ramirez	$5,989	11.50	June 2018
5)	Brenda Jones	$5,223	11.00	September 2017
6)	Ray Pittman	$4,487	3.00	February 2018
7)	Bobbie Cheeks	$4,087	4.00	August 2017
8)	Lily Velesquez	$4,056	4.00	July 2018
9)	Lily Velasquez	$2,715	3.00	October 2017
10)	Rouf Sharkar	$2,263	2.00	November 2017
11)	Lily Velasquez	$1,975	2.00	January 2018
12)	Bobbie Cheeks	$1,965	2.00	December 2017

RECRUITERS

Rank	Top Recruiters	Recruits	New Lic.	Production Month
#1)	**John Beckwith**	**30.00**	**3.00**	**March 2018**
2)	John Beckwith	15.00	-	January 2018
3)	John Beckwith	11.00	-	February 2018
4)	John Beckwith	8.00	3.00	April 2018
5)	John Beckwith	6.00	-	July 2018
5)	Nancy Molina	6.00	-	June 2018
5)	Belda Rubio Ramirez	6.00	2.00	May 2018
8)	Bobbie Cheeks	4.00	-	September 2017
9)	Matt Gore Bobbie Cheeks	3.00	2.00 -	November 2017
9)	Ray Pittman	3.00	1.00	October 2017
11)	Rob McIver, Lily Velasquez, Rouf Sharkar, Ray Pittman	2.00	- - - -	December 2017
11)	Gabriel Martinez, Ray Pittman, Ashley Santiago-Pittman	2.00	- - -	August 2017

Top Base Shop Reps' <u>personal</u> month-end production totals (above).

KEEP IN TOUCH

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866-227-5172

Andy's e-mail
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Primerica Online (monthly service fee)
primericaonline.com

SCOREBOARD produced monthly by Jon Kennedy: jbkjr2@aol.com

COMPLIANCE

uCanPass Online Pre-licensing

Important Notice (6/25/18)
To all RVPS and Representatives

Primerica recruits who choose to use uCanPass online pre-licensing courses must follow all state-specific online regulatory course requirements.

It is important for students to complete the online course ***without any*** assistance. Recruits are required to always **complete** the online coursework, quizzes or exams **independently**.

The recruit should log into an individual PC or mobile device using their personal enrollment information. It is important for recruits to spend a sufficient amount of time in the course content to gain a solid understanding of the material.

Group Study is **NOT Allowed** during the time the recruit is actively engaged in taking the uCanPass online pre-licensing course to earn their certificate of completion. ***Under no circumstance should the recruit provide their course log in information to anyone.*** Only the individual student may complete their online course.

Group study is ***only recommended for supplemental review*** and practice outside of the required online pre-licensing course process. Should you have any questions, you may email the Primerica Education Center at us_pfsu@primerica.com or call the designated phone lines: Future RVP (770) 381-5885 or RVP and above (800) 737-5596.

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